MASTER OF BUSINESS ADMINISTRATION PROSPECTUS 2025-2027

HSB

Hari Shankar
Singhania
School of Business

Bring India to the World,
Bring the World to HSB.

Letter from our chancellor

"True tech-based leaders are the rare outliers who have successfully bridged the technology and management divide. "

Dear Future HSBian,

The most valuable people in great organisations are managers with a deep understanding of technology and great business leadership.

My conversations with many such outstanding people have led me to uncover the key capa-bilities that drive value and help them succeed in the dynamic organisations of today.

I see that there is clearly a lot of value in having a good foundation in technology. However, the ability to combine management skills with a tech foundation to lead products, most of which have embedded technology, seems to be the differentiator.

Some picked it up by trial and error, on the job, over the years, while others were lucky to find a mentor.

From my experience, I can safely and sadly admit that. We need more such managers, and now.

I hear this from other industry leaders, and it can be seen in how they're hiring and investing.

You have a place in the leadership of today's companies. But there is a gap to be closed. That is to combine your STEM background with a solid education in business and leadership.

That's why HSB exists.

It's designed to transform technologists like you into leaders - will give you the skills and con-fidence to build and lead global businesses into the future.

The curriculum and experience of our two year, fully residential MBA will give you the skills and confidence you need to build and lead products, and thus businesses into the future.

It is the best sailors who make the best captains. I welcome you to learn to sail these seas of change.

Bharat Hari Singhania

Chairman
JK Organisation

HSB Dean
Dr. Gregory J Dunn

"Our programme prepares students to be the borderless leaders of the future, capable of functioning as high-level professionals in India and globally."

Dr. Gregory J Dunn is the first Dean of the Hari Shankar Singhania School of Business, where he leads the design and implementation of HSB's vision, strategy, curriculum, student opportunities, and partnerships with both academic and industry stakeholders.

Dr. Dunn has over half a decade of academic leadership experience in business schools in Central Asia and Italy, where he successfully transformed several institutions into globally-connected and recognised business programs.

Before transitioning to academia, Dr. Dunn worked in international strategy and logistics across multiple markets, helping organizations create localization strategies to adapt products to diverse cultures and institutional settings.

As a consultant and program manager, he has assisted public and private organisations in aligning operations with strategic goals and driving organisational transformation.

With extensive international experience, Dr. Dunn speaks several languages, and has lived, studied and worked in ten countries, including 15 years spent in Asia.

With extensive international experience, Dr. Dunn speaks Russian, English and several other languages. He has lived, studied and worked in 10 countries, and has spent 15 years in Asia. He conducts research, consults and teaches courses in innovation management, strategy, organisational design and futures studies and foresight to management students and executives.

As long-time Dean and university administrator, Dr. Dunn values building unique, borderless programmes that maximise student outcomes and opportunities. He believes in connecting the classroom to practise, and practise to both career and personal success. At HSB, he takes a similar approach by incorporating a strong foundation of leadership mixed with high-demand skills in technology and foresight to help students become successful global leaders today and the changemakers of tomorrow.

Dr. Dunn holds a B.A. in Economics and Political Science from the University of Hawaii at Manoa and a PhD in Strategy and Policy from the National University of Singapore Business School, where he specialised in innovation strategy and institutional change.

Dr. Gregory J Dunn

HSB Dean

Why is **HSB Unique?**

INTERNATIONALLY-RECOGNISED FACULTY

A mix of the best research-active and high-level industry practitioners from India and abroad who also mentor and connect our students to global opportunities.

TOP-NOTCH PLACEMENT SUPPORT

Tailored in-company projects, internships and placements with startups and leading companies, both in India and abroad.

CUTTING-EDGE CURRICULUM

Technology and future-focused curriculum offering three specialisations along with world-class personalised leadership coaching and individual industry mentors.

POWERFUL LEGACY

Legacy of the Singhania family and JK Organisation backing the new business school.

GLOBAL LEADERSHIP

A global curriculum that includes a built-in international study trip, exchange opportunities with leading business schools and an intensive leadership training retreat

Become FIT² for a global tomorrow with **HSB**

HSB prepares students to operate and excel as leaders across disciplines, job functions and cultures, in both physical and digital spaces.

F&F - Future-Ready & Focused

A rigorous academic program featuring the best Indian and international faculty coupled with individual mentoring by industry professionals ensures graduates are ready to surf the tsunamis of change.

I&I - India and International

As a business school focused on removing disciplinary and geographic boundaries, HSB strives to bring the best global resources to HSB and the best of India to the world.

T&T - Technology and Talent

HSB not only teaches cutting-edge technology to enhance business, but also cultivates the talent required to adapt to change and employ new knowledge creatively.

Refer to the website for more details

HSB Vision and Mission

HSB links the best of timeless training in leadership and influence alongside a cutting-edge, future-focused curriculum. Our students receive tailored leadership coaching and mentorship from those who have excelled in their fields while simultaneously acquiring a powerful toolkit of skills in demand by employers. This includes deep training by world-beating professionals in areas such as strategic foresight, AI, data analytics and entrepreneurship/ intrapreneurship that help organisations thrive today and reinvent themselves for the world of tomorrow.

Vision

To become India's leading technology- and future-focused borderless business school, offering a launchpad to a boundless global career and adventure of a lifetime.

HSB Mission

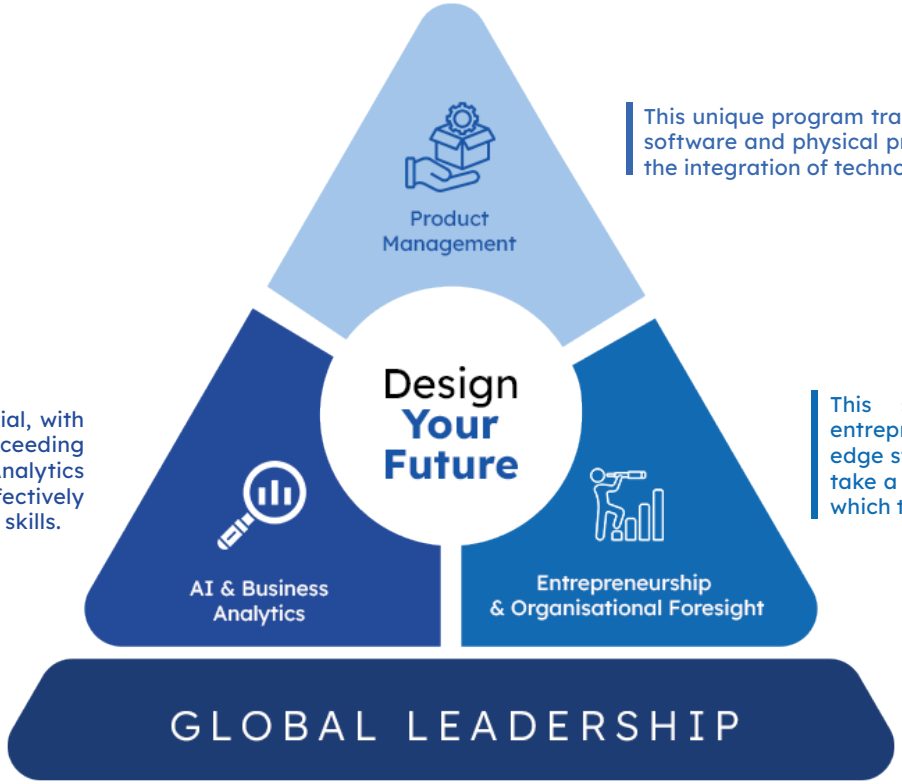
A global academic and business community,
Imagining and creating a better tomorrow,
In India, for the world.

HSB's Three Unique **Specialisation Tracks,** Built on a Foundation of **Global Leadership**

HSB integrates the best of design, technology and global leadership to give you a competitive edge in the market, both today and in the future. With tailored internship placements and individual mentorship by leading industry professionals, you are ready to step into challenging leadership positions from Day 1 in your post-HSB career.

This unique program trains students to lead as the champions of software and physical products, a leadership role which requires the integration of technology, design and business principles.

AI is transforming our society. Change is exponential, with technological and social transformation now far exceeding the rate of change in earlier eras. AI & Business Analytics prepares students to surf these changes by effectively integrating and leveraging AI, analytics and related skills.



This specialisation takes a different approach to entrepreneurship. While training students to create cutting-edge start-ups, it additionally trains "intrapreneurs" who can take a fresh look at the activities of existing organisations in which they work in order to generate novel innovation.

The HSB student journey is built upon a foundation of elite global leadership training, with individual coaching, courses and intensive leadership sessions taught by the world's best, from India and abroad.

The Unique **Seven-Step HSB** Global MBA Journey

"At HSB, I discovered the perfect mix of global learning, expert mentorship, and top-tier internships. It's an empowering journey shaping leaders for a connected, borderless future."

Piyush Kumar,
HSB MBA
2024-2026

STEP I
Leadership Acceleration

Intensive leadership bootcamp led by elite international leadership coaches.

STEP II
Foundation

The rigorous MBA Core equips you with the toolkit needed to thrive cross-functionally across any industry.

STEP III
Exploration

Specialised courses and workshops with leading experts prepare you for your summer internship.

STEP IV
Global Business Leadership

Study abroad and take courses in international business to excel as a global business leader.

STEP V
Experiential Learning

Six months of internships and project- based learning in prominent organisations.

STEP VI
Specialisation

Choose a wide array of elective courses reflecting selected areas of specialisation.

STEP VII
Capstone and Placement

Rigorous applied capstone project prepares you for successful post-MBA placement and future career.

Academic Calendar 2025–2027

PRE-TERM	TERM 1	TERM 2	TERM 3	TERM 4	TERM 5	TERM 6
LEADERSHIP ACCELERATOR	FOUNDATION	EXPLORATION	GLOBAL BUSINESS LEADERSHIP	LIVE CONSULTING AND IN-COMPANY PROJECTS	SPECIALISATION	CAPSTONE & PLACEMENT
Positive Influence for Leaders Managerial Computing	Financial Reporting & Analysis Managerial Economics Strategic Marketing Organisational Leadership Professional Skills Accelerator Design Thinking Entrepreneurship	Workshops in Entrepreneurship, Digital Transformation and Product Management Introduction to Business Intelligence & Analytics Product Management Managerial Operations & Supply Chain Management Corporate Finance	Sustainability, Climate Economics and Social Innovation for Business Global Business Environments - International Study Trip Political Economy of Business Cross-Cultural Management International Corporate Global Business Futures & Foresight	SUMMER INTERNSHIP AND IN-COMPANY PROJECTS	Elective Courses (5+), tailored to your specialization **International Study Abroad is optional for Term 5 or 6*	MBA Capstone Project The Profession in Practice II: CXO Wisdom on Life and Career Corporate Strategy Electives
4 CREDIT HOURS	16 CREDIT HOURS	16 CREDIT HOURS	17 CREDIT HOURS	21 CREDIT HOURS	15 CREDIT HOURS	12 CREDIT HOURS

2025 2026 2027

JUN JUL AUG SEP OCT NOV DEC JAN FEB MAR APR MAY JUN JUL AUG SEP OCT NOV DEC JAN FEB MAR

Student Clubs, Activities & Unique Opportunities

The HSB adventure begins from the moment students arrive on campus, with orientation providing intensive training by industry experts in management communication and leadership. As the journey continues, HSB students have unique academic and non-academic opportunities at every stage of the MBA program.

HSB students receive the highest-quality passive and active support for their internship and job placement. The passive training includes workshops on CV writing, personal branding and career design. It also includes individual coaching in interview and professional portfolio preparation. Active career support includes facilitating internships and placements tailored to student interests. Both services are provided to students at a level equal to the best international programs anywhere in the world.

HSB provides company visits, guest lectures and industry panels for students. These visits provide opportunities to learn directly from corporate leaders and entrepreneurs. They also have the opportunity to interact with many of these leaders, visiting faculty and HSB staff in a friendly and casual setting outside of these events.

HSB students also have access to all campus facilities, opportunities and resources, which includes the AIC accelerator for those interested in prototyping their business ideas to launch new ventures. HSB students are also closely engaged in professional and other university clubs, several of which are student chapters of international networks. Our students may also participate in external activities, such as business case competitions.

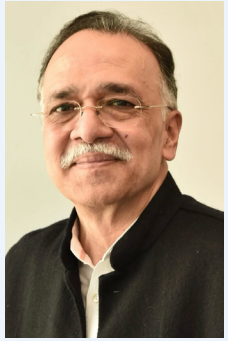
HSB Governance Council (GC)

The HSB Governance Council oversees the operation of HSB and has governance authority over the School. It is composed of a small group of industry experts, academics, and the HSB Dean. It meets jointly with the HSB International Advisory Council, both of which serve to provide input on continuous improvement and global industry and academic connections for the programme.

The HSB GC works closely with our International Advisory Committee to develop unique opportunities for our students and to improve HSB's programmes and recognition globally. Both groups are composed of some of India's and the world's most prominent leaders in academia and industry.

Harsh Pati Singhania

- Pro-Chancellor, JKLU; Chairman & Managing Director of JK Paper Ltd.; Director, J.K. Organisation



Dr. Pramath Raj Sinha

- Founder and Trustee Ashoka University Founder & MD, 9.9 Group.

Dr. Dheeraj Sanghi

- Vice Chancellor, JKLU Formerly: Dean, IIIT Delhi; Professor, IIT Kanpur

Rajiv Dubey

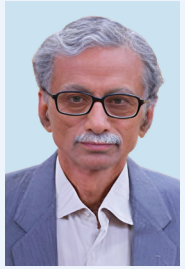
- Retired Group President (HR) CEO, Mahindra & Mahindra Ltd.

HSB Faculty

HSB faculty comprise a mix of high-level, active-practising industry professionals and visiting academics from the best universities in India and abroad. Approximately one-third of the program is taught by international visiting faculty from some of the best business schools in the world. This combination of high-level academics, corporate practitioners and entrepreneurs drawn from India and across the globe ensures students the best of what management education has to offer.

Dr. Gregory Dunn

PhD in Strategy, National University of Singapore Business School



Prof. Rajiv Srivastava

Faculty at IIM Lucknow and NIIE; Former Faculty at State University of New York at Buffalo

Ms. Anshu Ahuga

HR Head, Swasth Foundation; Former Team Leader (L&D), McKinsey & Company

Atanu Gosh

Formerly: Dean, IIT Jodhpur; Dean, IIM Ahmedabad; Professor, IIT Bombay

Gopal Naik

Senior Fellow and Jai Jeevan Mission Chair Professor at the Centre for Public Policy, IIM Bangalore

Prof. Roberto Pirozzi

International Arbitration Lawyer and Managing Partner at Pirozzilex; Faculty at the American University of Rome and LUMSA

Dr. John A. Sweeney

UNESCO Chair in Futures Studies; Faculty at the University of Houston; Consulting Futurist for Fortune 500 Companies and Governments

Dr. Tom J. Bussen

Former Assistant Professor of Management at Miami University and African Leadership University

HSB Business Advisory Council (BAC), Corporate Relations and Placements

HSB Business Advisory Council

The BAC facilitates ongoing dialogue between HSB and our industry partners. The BAC is composed of businesses (rather than individuals), the HSB Dean and HSB Director of Corporate Engagement & Placement. BAC members have a deep partnership with HSB, which may include formal internship programs for students, contribution of mentors, in-company projects and placements.

Tailored Internships & Placements

By leveraging its network of Indian and globally-based industry partners, mentors and advisory council members, HSB works with each student to get students internships and placements closely aligned to their individual preferences and ideally suited for their professional growth. HSB students receive individual coaching and guidance for their final placements with leading companies.

Global Academic Relations

Global Academic Relations

HSB actively cultivates new partners for various forms of collaboration, including student and faculty exchange; research and program development; and short-term visiting programs. HSB students enjoy global academic opportunities. All HSB students enjoy a study tour as part of the programme, and some may elect to spend more time abroad by doing a semester academic exchange.

HSB Mentors Council (MC)

The HSB MC is a group of high-level industry professionals who individually mentor our students and serve as an advisory group to improve the programme and facilitate student opportunities.

Ashank Bhandari

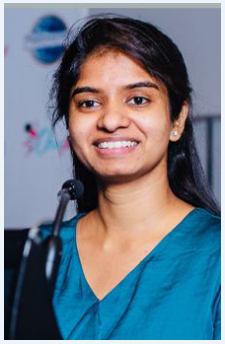
Assistant Vice President Product Management, foundit

Jimmy James

CEO, PropelEdgeX

S Gurunathan

Director of Product, Halliburton



Manasa Inampudi

Senior Solutions Consultant, Google

Sandeep Anand

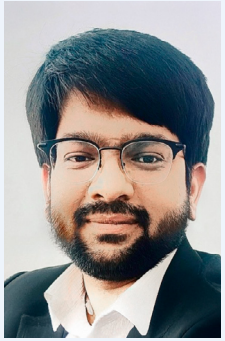
Customer Experience and Analytics Leader, Amazon

Gargi Bannerjee

Senior Product Manager, Microsoft

Navjot Kumar

Senior Product Manager, Australia Post



Chaitanya Annadevula

Product Manager UltraTech Cement, Aditya Birla Group

MBA Investment Cost

Thanks to generous support from our founders, most students admitted to the program receive significant financial support.

The full program fee is inclusive of the following:

- All tuition and fees for two years
- Full board (housing and all meals) in single A/C accommodation for the program duration
- All field and company trips
- Individual leadership coaching and intensive group retreat
- International study trip expenses (excluding flight costs)

HSB MBA FEE STRUCTURE			
			TOTAL FEE
Admission Fee	INR 50,000	Due on acceptance of offer	50,000
Caution Fee	INR 20,000	Due on acceptance of offer	20,000
YEARLY FEE			
	Year One	Year Two	
Tuition Fee	INR 9,75,000	INR 9,75,000	19,50,000
Accommodation	INR 1,65,000	INR 1,65,000	3,30,000
Meal Plans (Vegetarian)	INR 60,000	INR 60,000	1,20,000
Total	INR 12,00,000	INR 12,00,000	24,00,000
			24,70,000

Notes:

1) All amounts are in INR
2) The INR 1k application expense may be applied towards the tuition fee upon enrollment
3) The meal plans are for a basic vegetarian meal (non-veg is available for a modest supplemental rate)
4) Accommodation is for single A/C occupancy
5) Students are expected to bring their own laptops and formal attire for corporate visits and events
6) Flight expenses and visa costs are under the student's purview of expenses

Scholarship

Every deserving student will receive a scholarship. Scholarships are both need- and merit-based and given based on the qualifications of individual students. Scholarships are awarded based on academic achievement, work experience, interview performance and demonstrated financial need. HSB's MBA is a philanthropic initiative of the JK Organisation, and money will not be a constraint for the right student.

HSB Collateral-Free Loans

In recognition of our programme quality and MBA graduate earning potential, our partner banks provide generous financial support for our students. As a part of our commitment to your financial ease, we have partnered with IDFC First Bank and ICICI Bank to offer financing options at attractive interest rates to fund your HSB MBA, including facilitating unsecured loans up to INR 20 lakhs.

Admission and Eligibility

You must have

Bachelor's degree with minimum 60% marks or equivalent grade (along with transcripts from universities attended).

Test score from CAT, XAT, GMAT, NMAT, GRE or the HSB Test.

School marksheets with minimum 60% marks in class 10th and 12th.

Work experience preferred.

Good to have

Bachelor's degree in a STEM field

Good written and verbal communication

We need from you

Statement of purpose telling us your career path, goals, and the driving force behind pursuing this programme

Your updated CV highlighting your credentials and work experience.

Key Dates

15th Feb 2025	Round 1
31st Mar 2025	Round 2
31st May 2025	Round 3
23th June 2025	Course starts

Application process

01

Online Application

Submit the form along with necessary documents and a valid photo ID

02

Test Score Submission

Submit your CAT, XAT, GMAT, NMAT or GRE scores. If any of these scores are unavailable, you may apply for the HSB entrance test

03

Shortlisting

Our team will review and shortlist your application based on your submissions

04

Personal Interview

If shortlisted, you will be invited for a personal interview round

05

Offer of Admission

If selected for admission, you will be intimated and given a **period of 7 days to accept the offer**

Refer to the website for more details

Design Your Future

Campus and Admissions Office

Near Mahindra SEZ, Mahapura Ajmer
Road Jaipur 302026, Rajasthan, India.

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