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JK Lakshmipat University Jaipur
IET, IM & IOD

End Term Examination, May 2026
B. Tech, BBA & B.Des Semester VI, 2023-27

Roll No.....

CC1106: Critical Thinking for Decisions at Workplace

Time: 2 hours

Max. Marks: 30

Instructions to students:

1. Do not write anything other than your roll number on question paper.
2. Attempt **all** questions.

Q. 1. Scenario:

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(LO2, 4)

Riya is managing a project that must be delivered to a major client within 48 hours. The project is crucial for securing future business.

During the final review, she discovers a significant error in the data analysis that could affect the client's decisions.

Her team suggests:

Fixing the issue will take at least 3–4 more days, causing a missed deadline. Sending the report as is may go unnoticed and secure the contract

Senior management tells Riya:

“We cannot afford to lose this client. Do what is necessary.”

Riya must decide whether to:

- Submit the report on time with the error
- Delay the submission and risk losing the client

Questions

QA.1 Problem Identification & Framing (5 marks)

What is the core problem?

Why is this an ethical dilemma?

Identify the conflicting values and stakeholders.

QA.2 Root Cause Analysis (5 marks)

What led to this situation?

Identify both immediate and systemic causes

Could this situation have been prevented? How?

Q. 2. Scenario:

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(LO5)

You are part of the placement committee at a university. A prestigious company has offered only one internship position, and you must recommend one student.

After initial screening, two candidates remain:

Candidate 1: Rahul

- Excellent academic record (top 5% of class)
- Strong technical skills
- Has relevant certifications
- However, he has been reported for plagiarism in one assignment, though no formal disciplinary action was taken

Candidate 2: Ayesha

- Good but not outstanding academic performance
- Highly responsible and ethical
- Strong leadership in student activities
- Comes from a financially weak background and this internship could significantly impact her career

Additional Context

- The company values competence and performance above all
- The university promotes integrity and holistic development
- The placement committee is under pressure to maintain a high selection rate with the company

Question : Apply the 8-Step Decision-Making Model to recommend one candidate for the internship.

Q. 3. How can understanding Kohlberg's stages help in developing ethical leadership?

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(LO3)

- Explain how leaders at different stages might behave
- Suggest how organizations can encourage movement toward higher stages

OR

Is it possible for an individual to operate at **different Kohlberg stages in different situations?**

- Justify your answer with reasoning
- What does this imply about human decision-making?